

Unapproved Minutes APYC 2016 Annual Meeting
November 12, 2016
APYC Clubhouse

Roll Call

- Members signed the Roll Call sheet as they entered.
- Ballots were distributed to members after they signed in.
- Proxy Forms were accepted, the Proxies signed the Roll Call sheet and were given ballots.

Don Rager, Commodore, called the meeting to order at 4:19 PM.

Forty-one APYC Membership members were represented. A quorum was certified.

Proof of Notice of Meeting or Waiver of Notice

- The Annual Meeting Notice was sent by email on October 27, 2016, November 2, 2016, November 8, 2016, and November 12, 2016. The Annual Meeting Notice was sent via USPS on October 27, 2016, to two members who do not receive email.

Reading of Minutes of Preceding Meeting

- A copy of the 2015 Annual Meeting Minutes was sent with the 2016 Annual Meeting Notice for review.

Motion to accept the minutes of the 2015 Annual Meeting made by Vicki Wilkerson, second by Paul Froeschner, passed.

Reports of Officers

- **Commodore, Don Rager** welcomed members for attending the annual meeting and presented Bruce Reynolds, Chairman of the Board to speak to the membership.
- **Chairman of the BOD** Bruce Reynolds
 - Bruce distributed his financial report to members. He explained to the membership that the Board of Directors were responsible for the financials of the club and the Flag Officers were responsible for running the club.
 - He thanked the Flag Officers for their hard work. He pointed out the work of the Commodore, Don Rager, Rear Commodore, Mike Kneale for the Master Plan, Vice Commodore, Tom Morse for maintaining the building, and Vicki Wilkerson, Dawn Ballard and Lynn Hargrove for the success of the Flea Market. Plus, he thanked all members for their participation and volunteering to help this year.
 - He explained that the BOD does not automatically pay off loans of members that have resigned. Every year they review loans of these members and decide whether to pay off those loans
 - **Financial Status Handout** (APYC Budget Forecast 2015-2020) The 2016 Budget Forecast was discussed in detail. The following points were discussed:
 - Building will be paid off in 2019 & this is the reason the budget goes to 2020.
 - Capital expenditures for 2016 were not used this year due to drop off in funds.
 - Net Events Profit covers all events of the year and it dropped off this year. This is due to moving the large fundraiser to February of next year and having the Flea Market in its place. Also, slow summer attendance at socials.

- The projected Net Cash Flow for 2016 is \$13,791. Concerned with this figure and what it might mean for future years. Bottom line is that we need to continue to have events that members will attend, have better fundraisers, and raise dues.
 - On the financial forecast the membership is projected to be at least 88 members from 2017 till 2020 and the dues are increased by \$10 each year, but this has not been approved, yet.
 - **Membership is below projections.**
 - Member, Tom Ballard expressed concern with the loss of members, stating that there appears to be a trend with not recouping at least 5 members each year. He asked if anything was being done to overcome this loss. Kelly Beavers asked why was this happening. Bruce Reynolds answered their questions by explaining that it appears to happen every year as members age or move away. The Flag Officers also responded that many attempts have been made to attract new members this year. The club has had a booth at Rock the Dock, a Chamber Mixer, and Flea Market. These activities encouraged the public to visit our club and information about the club was distributed. In addition, the club has had two special membership drives. Currently we are up by 9 new members.
 - Methods to increase membership discussed. Judi Gutowski suggested an “APYC Welcome Wagon” to new home owners. We were reminded that guests are welcome to all events, and that we should all work together as a team to welcome the guests when they visit the club.
 - **Social Events for 2017:** Debra Heinsohn will serve as the 2017 Social Chairman and has some fun activities planned for the year. Please contact her, if you have any ideas to share.
- **Commodore**- Don Rager
 - Don talked about the successful Chamber Mixer. The attendance was good and Chamber members showed great interest in the club. Business cards were collected from the attendees, so that we can contact them in the future. Some single chamber members were interested in single APYC memberships. Currently, we do not have them.
 - Discussed the many uses of the club. APYC is a social club as well as a yacht club. It is a fun and safe place to go to and meet with friends.
- **Vice Commodore**- Commodore Don Rager made the following report for Tom Morse.
 - Elevators have been repaired and maintenance on them is ongoing.
 - Outdoor light fixtures have been replaced and better lighting around the building is planned for the upcoming months.
 - Fire Safety standards were updated this year.
 - Telephone (must have for the elevator) and cable service were switched to a package deal with another provider.
 - New picnic tables were made by Tom. The lumber for the tables are from Smart Docks discarded lumber.
- **Rear Commodore**-Mike Kneale
 - **Discussion about the boat slips**
 - We have 5 boat slips at the club. They include one doublewide slip and the Transient dock.
 - All slips are paid up through the end of this year.
 - We do have one slip available to lease out at \$340 a quarter year.

- The requirements to lease a slip are that the slip can only be leased by club members.
 - Repairs to the docks will be done as needed when the weather is cooler. Thanks to Tom Morse for getting the lumber that is courtesy of Marvin Smart's Smart Docks.
 - We are watching the marina's slip prices and it seems that they will be increasing.
 - Security cameras have been installed throughout the marina.
- **Secretary-Lynn Hargrove**
 - Minutes of all meetings are posted on the APYC Website, ***apyctx.org*** or ***aransaspassyachtclub.org***. Members need a pass code to access the minutes. The pass code is the same as the Clubhouse entry door code.
 - 2017 Dues are due January 31, 2017.
 - The secretary will mail the 2017 Member I.D. Card, the 2017 Calendar of Events, and the 2017 APYC Bridge to members when they pay their dues.
 - The updated 2017 Member Directory will be emailed to all members shortly after March 1, 2017.
- **Treasurer-Dawn Ballard**
 - Chairman of the Board, Bruce Reynolds covered most of the financials.
 - The year ended differently with less money to carry over for the new year due to having the Flea Market vs the Fundraiser.
 - **Nametag information:** All nametag orders must be in ASAP. We will not be able to order the nametags after December, 2016. The nametags are \$8.50 each.
 - Don Rager, Commodore mentioned that he was amazed with how so much of our Flea Market items sold so quickly. We are going to store the items we have left for a flea market next year.

Reports of Committees

- **Social Co-Coordinator-Vicki Wilkerson**
 - **Flea Market:**
 - Vicki applauded all members for the successful Flea Market. She was so proud of all the volunteers and the great job they did.
 - Don Rager, Commodore mentioned that he was amazed with how so much of our Flea Market items sold so quickly. We are going to store the items we have left for a flea market for next year.
 - Tom Morse's trailer was a tremendous help and many thanks to him for using it.
 - During the year, the Friday socials flowed smoothly and went well.
 - We still have the Boat Parade with a Chili Supper and the Annual Christmas Party by Crew 2.
 - She welcomed our new fantastic Social Chairman, Debra Heinsohn.

Unfinished Business: None

New Business: None

Election of Directors and Flag Officers

- Call for nominations from the floor.
- There were no nominations from the floor.
- Don Rager introduced each candidate.

Motion from the floor made by Vicki Wilkerson to accept the slate for the Flag Officers by acclamation, second by Paul Froeschner, passed.

Don Rager announced.

2017 APYC FLAG OFFICERS:

Commodore:	Don Rager
Vice Commodore:	Tom Morse
Rear Commodore:	Lyle Beavers
Secretary:	Lynn Hargrove
Treasurer:	Karen Carson

BOARD OF DIRECTORS:

Term to end 12/31/2018:	Susan Johnson
Term to end 12/31/2018:	Sandy Seburn

Adjournment

Motion to adjourn made by Paul Froeschner, second by Vicki Wilkerson, passed.
Meeting adjourned at 5:13 PM.